



NEWS

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State saves taxpayers \$15 million through contract negotiations

PHOENIX (April 7, 2016) – The State Procurement Office (SPO) has closed the first quarter of 2016 by saving Arizona taxpayers \$15 million through contract negotiations with vendors. SPO is one of ten divisions at the Arizona Department of Administration (ADOA) and works with more than 28,000 vendors, executing one million transactions per year.

By introducing fair business practices and common strategies found in the private sector, SPO has been able to achieve significant savings for Arizona taxpayers. Under new leadership from ADOA Director Craig Brown, the SPO team has been strengthened and employees have been trained with negotiation skills that standardize and modernize previous practices making the division more efficient and streamlined.

“We have a fiduciary responsibility to our citizens to be good stewards of taxpayer dollars,” said Craig Brown, ADOA Director. “By transforming how we procure goods and services we’ve produced great savings for Arizonans that can be better invested in other priorities.”

The \$15 million in savings is the result of the negotiation of more than 30 contracts. As additional contracts come up for review, the savings are expected to grow.

“The State Procurement Office and the Department of Administration are leading the charge to bring government into the 21st century,” said Governor Doug Ducey. “This is an example of efficient and effective government that works. We’re innovating and transforming the way we do business and saving millions of taxpayer dollars in the process.”

A division of the Arizona Department of Administration (www.azdoa.gov), SPO serves as the central procurement authority for the State of Arizona and is responsible for a variety of procurement services including regulatory services, policy-making, management, direct contracting and purchasing services, ancillary and support services as well as related technical assistance.

ABOUT THE DEPARTMENT OF ADMINISTRATION

The Arizona Department of Administration (ADOA) was established by the Arizona State Legislature in 1973 to support the operation of state government. As the administrative and business operations hub of state government, ADOA provides medical and other health benefits to state employees, processing claims when employees get injured, maintaining office buildings for employees to work in, purchasing goods and services needed to conduct business, providing information technology and telecommunication

services for employees, and much more. These centralized support services enable state agencies to focus their efforts on their own unique missions.

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